



**ARABIAN
PETROLEUM LTD.**



AN ISO 9001:2015 / 14001:2015 / 45001:2018 CERTIFIED COMPANY

Manufacturer & Exporter of: 'SPL' & 'ARZOL' BRAND OF LUBRICANTS

Address: Plot 14-B, Morivali MIDC, Opp. Positive Packaging, Ambarnath (W), Dist.- Thane, Pin - 421505, Maharashtra, INDIA.

Date: 17/06/2025

To,
National Stock Exchange of India Limited
Exchange Plaza, Plot No. C/1, G Block,
Bandra Kurla Complex, Bandra East,
Mumbai-400051

Trading Symbol: ARABIAN

SUB: Investor presentation for the Half year and Year ended 31st March 2025

Dear Sir/Madam,

Pursuant to the requirements of Regulation 30 of the Securities Exchange Board of India (Listing obligation and Disclosure Requirements) Regulations, 2015, we enclose herewith Investor presentation on the Financial Results of the Company for the Half year and Year ended 31st March, 2025.

We request you to take this information on your record.

Thanking you.

Yours faithfully,

For Arabian Petroleum Limited

MANAN
HEMANT
MEHTA

Digitally signed by MANAN HEMANT
MEHTA
DN: cn=MANAN HEMANT MEHTA,
c=IN, o=ARABIAN PETROLEUM LTD.,
ou=ARABIAN PETROLEUM LTD.,
email=MANAN.HEMANT@ARABIANPETROL
INDIA.CO.IN
Reason: I am the author of this
document
Location:
Date: 2025.06.17 14:57:05.30

Manan Hemant Mehta
Wholetime Director
DIN: 05124747

INVESTOR PRESENTATION
31ST MARCH, 2025

ARABIAN
PETROLEUM LTD.



DISCLAIMER

This presentation and the accompanying slides (the “Presentation”), which have been prepared by Arabian Petroleum Ltd. (“APL,” “the Company”), are intended solely for informational purposes and do not constitute an offer, recommendation, or invitation to purchase or subscribe for any securities of the Company. This Presentation shall not form the basis of, or be relied upon in connection with, any contract or binding commitment whatsoever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.

The information contained in this Presentation is based on data and information that the Company considers reliable; however, the Company makes no representation or warranty, express or implied, regarding the accuracy, completeness, fairness, or reasonableness of the contents of this Presentation. This Presentation may not be exhaustive and may not contain all the information you may consider material. Any liability for the contents of, or any omission from, this Presentation is expressly excluded.

This Presentation may include forward-looking statements concerning the Company’s market position, growth prospects, and strategic initiatives. Such forward-looking statements are not guarantees of future performance and are subject to various risks, uncertainties, and assumptions that are inherently difficult to predict.

These risks and uncertainties include, but are not limited to, market conditions in the lubricants and greases industry, economic and regulatory changes, competitive dynamics, the Company’s ability to implement its strategies effectively, and fluctuations in customer demand. The Company may also face operational challenges and risks that could impact its growth and expansion plans.

Actual results, performance, or achievements may differ materially from those expressed or implied by forward-looking statements due to these and other factors. The Company undertakes no obligation to update or revise any forward-looking statements in this Presentation to reflect events or circumstances after the date hereof. Any forward-looking statements or projections made by third parties included in this Presentation are not adopted by the Company, and the Company disclaims responsibility for such third-party statements or projections.

COMPANY OVERVIEW

Arabian Petroleum Limited, established in 2006 and **headquartered in Mumbai**, is an Indian company engaged in the manufacturing and distribution of a wide range of lubricants. Operating under the brand names **Arzol and APL**, the company serves both **automotive and industrial sectors**.

AUTOMOTIVE SEGMENT

It offers a comprehensive portfolio that includes four-stroke engine oils, passenger car motor oils, diesel engine oils, gear and transmission oils, universal tractor and transmission oils, pump set oils, and hydraulic oils.

We aspire to establish a **global presence** as a recognized leader in manufacturing superior-quality lubricants, with an unwavering **commitment to excellence and innovation**. Our **vision** includes **diversifying** into the production of additives and performance chemicals, driving growth through cutting-edge and sustainable solutions. By creating innovative, eco-friendly products, we aim to become a leading exporter, contributing significantly to the nation's progress and success.

VISION

INDUSTRIAL SEGMENT

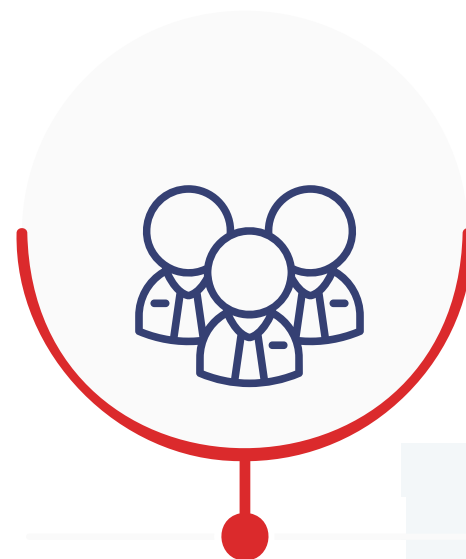
Arabian Petroleum provides specialized lubricants aimed at boosting machinery performance, minimizing mechanical wear, preventing system breakdowns, and reducing energy consumption.

Our mission is to dedicate our resources to manufacturing and **delivering exceptional-quality lubricants and additives**. We strive to stay at the forefront of technology, fostering innovation, enhancing performance, and creating added value to elevate the customer experience. With a strong commitment to international standards, we aim to provide premium products that align with statutory regulations and uphold sustainability principles.

MISSION

KEY FACTS & FIGURES

TOTAL BASE
OIL STORAGE
IN PLANT
CAPACITY OF
2000 KL



250+
EMPLOYEES



300+
DISTRIBUTORS



25+
COUNTRIES



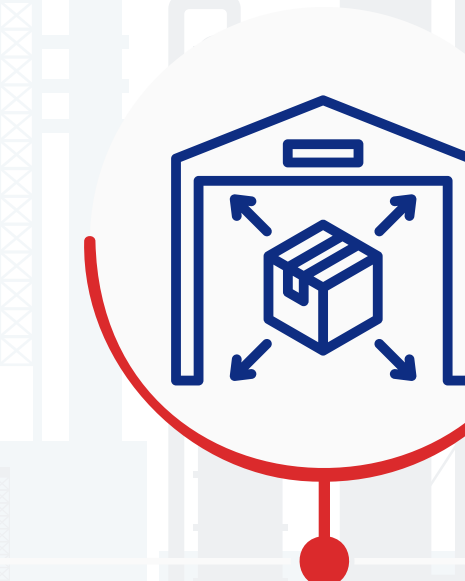
22+
STATES



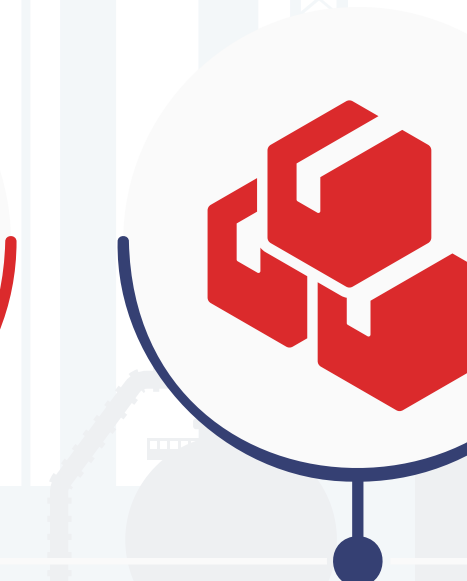
50+
**IN-HOUSE TESTING
FACILITIES**



30+
**SOPHISTICATED
TESTING
EQUIPMENTS**



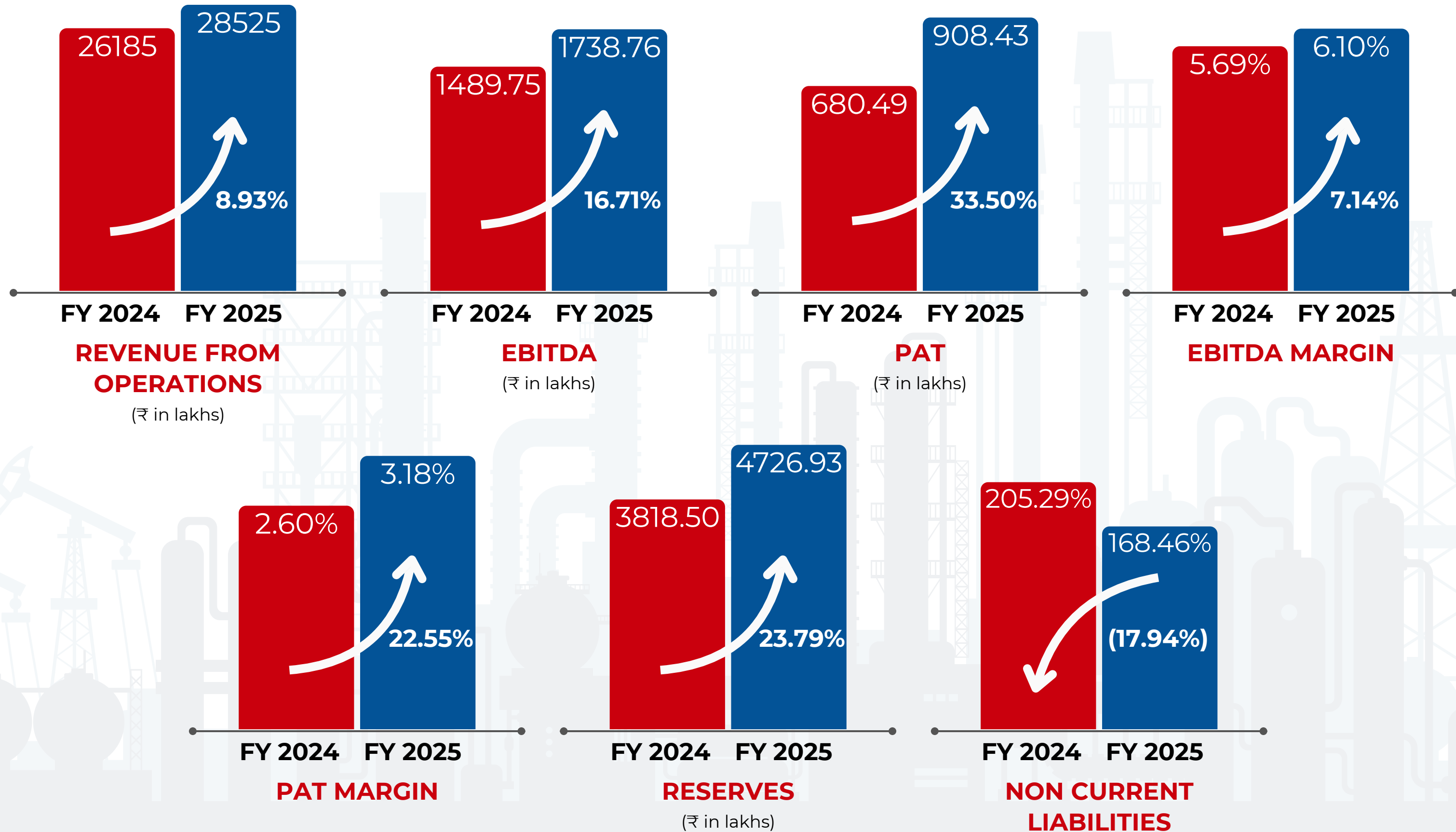
1000 KL
**FINISHED GOODS
STORAGE
CAPACITY**



500+
PRODUCTS

PRODUCTION
CAPACITY PER
ANNUM
48000 KL

FINANCIAL ANALYSIS



OPERATIONAL HIGHLIGHTS OF THE YEAR

Leadership Strengthened

- **Kishan Sata** joined as a key appointment, bringing valuable expertise to drive strategic growth and strengthen leadership capabilities.

Major Milestone in International Projects

- Secured the first order from the **Border Roads Organisation** under Project Dantak for a road construction initiative in **Bhutan**. This marks a significant step in expanding operations in international infrastructure development.

Private Labelling

Started manufacturing for Endurance

Vendor Registration Success

- Successfully completed **vendor registration** with **Western Railway**, opening doors to participate in diverse government and railway sector projects, a vital growth avenue for future opportunities.

OEM Business Breakthrough

- Achieved a **strategic breakthrough** in the OEM segment by partnering with global leaders in **Concrete Pump manufacturing**. The company secured orders for supplying oils used as the first fill in their concrete pumps, catering to the construction and mining sectors.

Prestigious Product Approval

- Received **Daimler Truck's approval** for the **10W40** product grade, a prestigious recognition that enhances the company's portfolio and strengthens its position in the competitive automotive lubricant market.

Expanding into Transformer Oil Business

- Ventured aggressively into the **high-potential Transformer Oil segment**, securing a landmark order worth ₹40 lakhs from **India's largest PSU steel manufacturer**, showcasing the company's growing reputation in specialized oil solutions.



OPERATIONAL HIGHLIGHTS OF THE YEAR

Distributor Expansion & Exports

- Appointed **5 new distributors** including Maharashtra, MP, Karnataka, and Chandigarh.
- Added a **distributor in Dubai** for APL-produced additives, marking a step forward in export reach.

Key Client Onboarding

- Successfully onboarded **two prominent industrial manufacturers** from Northern India.
- New client acquisitions completed in February 2024.

Government & Institutional Supplies

- Secured orders from the **Indian Army** and started supply to **Air India Transport Services**.
- Initiated supplies to **Air Force Station 505 SU** – UP and 5 FOD – West Bengal.



Tender Approvals & Participation

- Product received approval in **Mumbai Airport tenders**.
- Participated in **Solapur Municipal Corporation** and other government tenders.

Event Participation & Brand Manufacturing

- Exhibited at **Mach Auto Expo**, a key industrial event in North India.
- Started manufacturing for the **Jokisch brand**, expanding production capabilities.

Licensing & Registrations

- Secured **trade license** for Dubai automotive sales.
- Registered as a solvent supplier with **BPCL's Solvent Division**.

ARZOL PETROLEUM TRADING FZE, IN DUBAI

Arabian Petroleum Limited has successfully established its Wholly Owned Subsidiary, Arzol Petroleum Trading FZE, in Dubai, UAE.

This strategic expansion, marks a significant milestone in enhancing the company's international presence.



شهادة تأسيس CERTIFICATE OF FORMATION

This is to certify that **ARZOL PETROLEUM TRADING FZE** has been duly formed as a Free Zone Establishment with limited liability pursuant to Law No. 9 of 1992 and implementing Regulations issued thereunder by the Jebel Ali Free Zone and Registered in the FZE Register this **15-January-2025**

This certificate is issued subject to and upon the terms contained in the said Law and implementing Regulations (as the same may be varied from time to time) and to the FZE conditions issued or to be issued by the Jebel Ali Free Zone from time to time and the Licence issued to be issued by the Jebel Ali Free Zone in respect of the aforementioned Free Zone Establishment.

Registrar
Jebel Ali Free Zone



Registration No.: 10527727 رقم التسجيل

رخصة تجارية
Trading License
Government of Dubai

جافزا
Jafza
المناطق الحرة لجبل علي
Jebel Ali Free Zone

License Details	تفاصيل الرخصة
License Number: 126423143	رقم الرخصة: ١٢٦٤٢٣١٤٣
Licensee: ARZOL PETROLEUM TRADING FZE	صاحب الرخصة: أرزول بتروليوم للتجارة م م ح
Trade Name: ARZOL PETROLEUM TRADING FZE	الاسم التجاري: أرزول بتروليوم للتجارة م م ح
Legal Status: FZE (Limited Liability)	شكل القانوني: م م ح (ذات مسؤولية محدودة)
Issue Date: 15/01/2025	تاريخ الإصدار: ٢٠٢٥/٠١/١٥
Expiry Date: 14/01/2026	تاريخ الانتهاء: ٢٠٢٦/٠١/١٤
Business Unit: Jebel Ali Free Zone	قطاع العمل: المنطقة الحرة لجبل علي
Company Manager	مدير الشركة
Name of Manager: ANUP NANDKUMAR PARASWAR	اسم مدير الشركة: أنوب نانديكمار باراسوار
Address	العنوان
Premises No.: LB190606W506 Jebel Ali Freezone	شمار رقم: ١٩٠٦-١-١٩٠٦-١ - منطقة جبل علي الحرة
Floor Number: Building Name: Area Name: Dubai United Arab Emirates	اسم الطابق: اسم المبنى: اسم المنطقة: دبي الإمارات العربية المتحدة
Activities	النشاطات
Petrochemicals Trading	تجارة البترول والمشتقات
License Remarks	ملاحظات الترخيص

001-6423143-150125

For Verification: Visit <http://hub.dp.worlduae.com/EDV> and enter the EDV No. 93159700 Issued On: 24-JAN-25

EXPO 2020 DUBAI UAE

وثيقة إلكترونية معتمدة وصادرة بدون توقيع من سلطة المنطقة الحرة لجبل علي
Approved electronic document issued without signature by JEBEL ALI FREE ZONE AUTHORITY

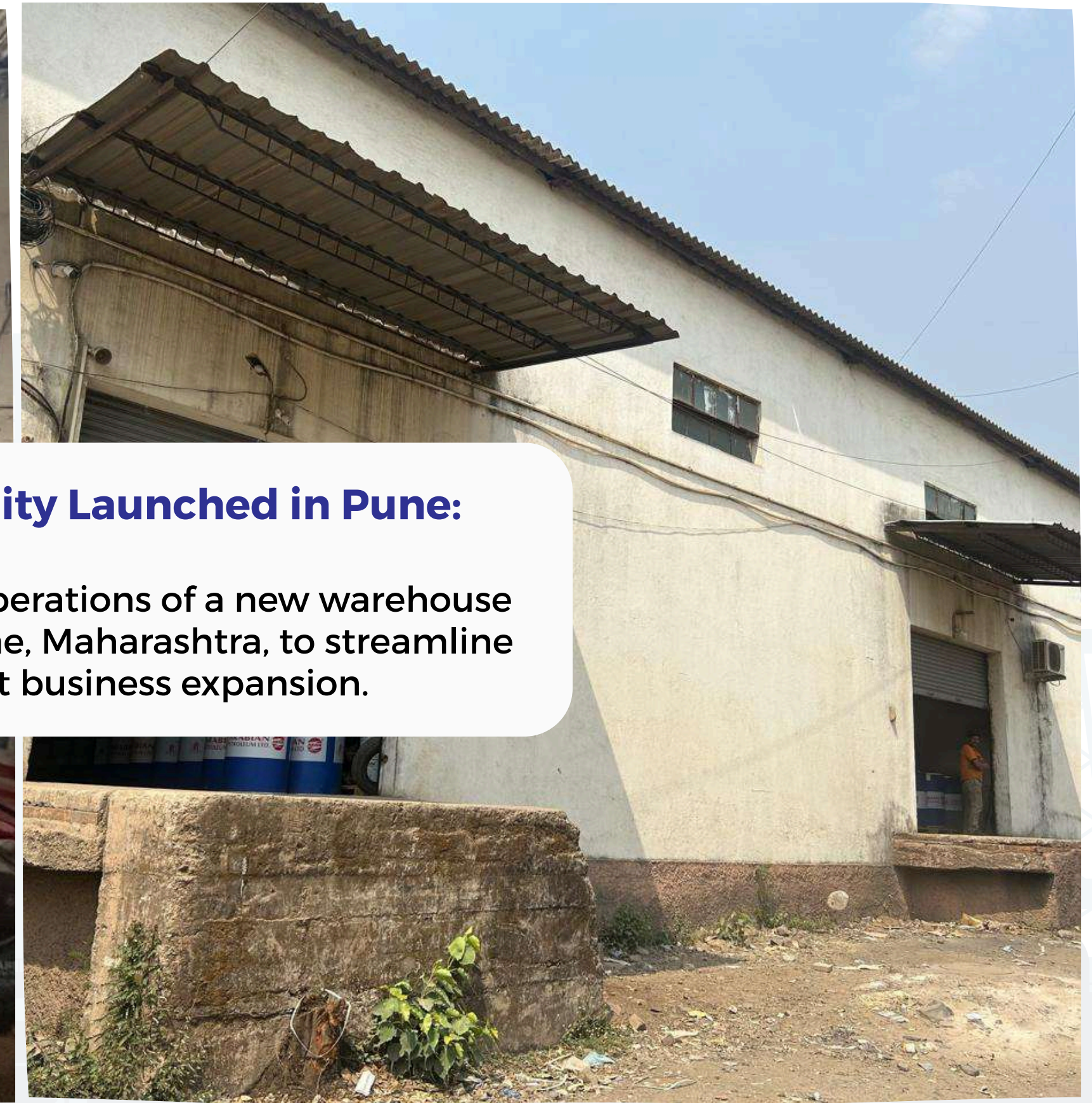


OPERATIONAL HIGHLIGHTS



New Warehouse Facility Launched in Pune:

Additionally, commenced operations of a new warehouse facility at Kuruli Chakan, Pune, Maharashtra, to streamline logistics and support business expansion.



PARTICIPATION IN INDUSTRY EVENTS – FY 2024-25

Participation in Automechanika Dubai 2024:

Automechanika Dubai is the Middle East's leading trade exhibition for the automotive service industry. Our company participated in this prominent event from 9th to 11th December 2024, held at the Dubai World Trade Centre, UAE.



Participation in Mach Auto Expo:

Participated in Mach Auto Expo – One of North India's leading exhibitions for the automotive and engineering sector.



Participation in ChemExpo 2024:

ChemExpo is a key platform for the chemical and process industry in India. We participated in this event held in April 2024 at Mumbai, India.



Participated in AAPEX 2024:

AAPEX 2024 is a premier global event for the automotive aftermarket industry. Our company actively participated in this international exhibition held from 5th to 7th November 2024 in Las Vegas, USA.

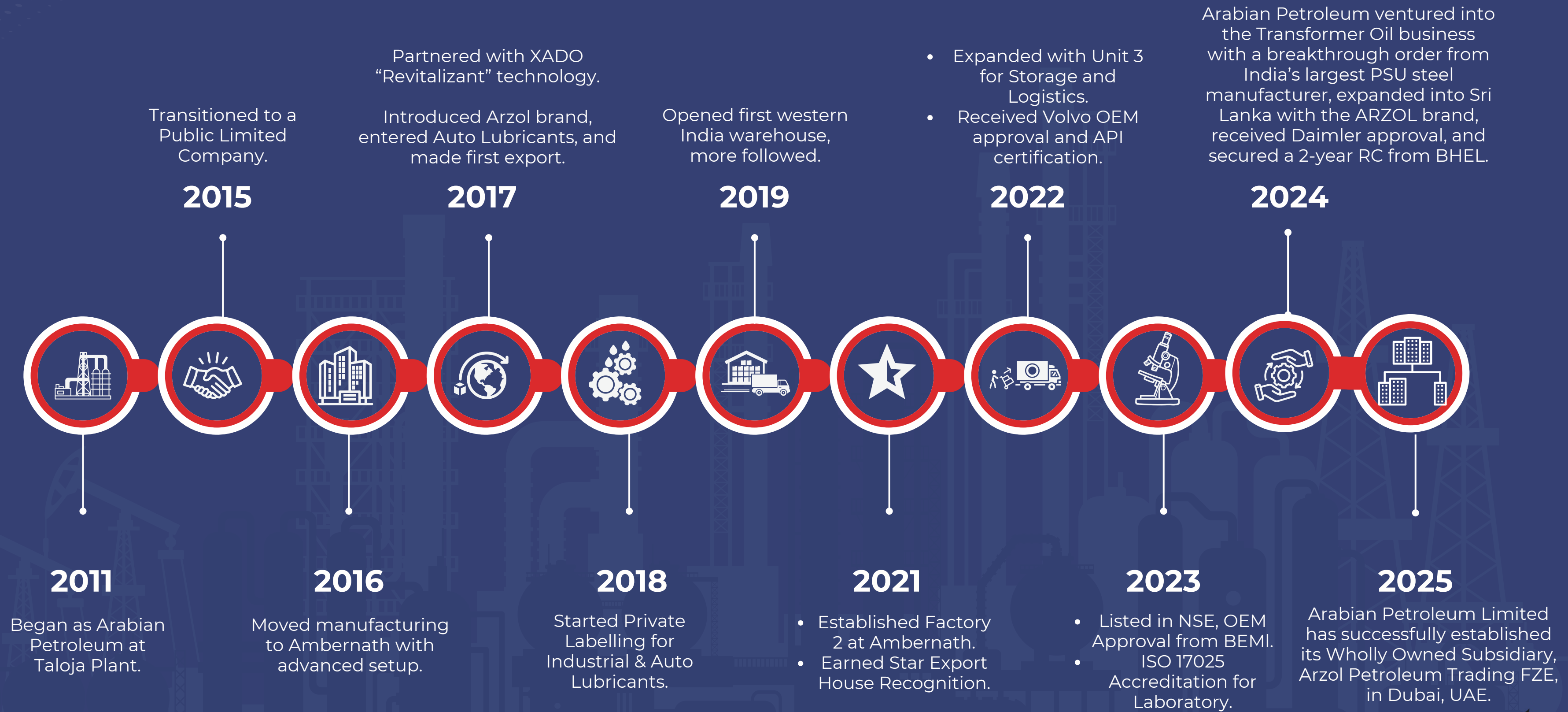


Participation in IMTEX Machine & Tool Expo 2025:

IMTEX is one of India's largest exhibitions showcasing metal cutting and machine tool technologies. Our company is scheduled to participate in the upcoming edition in January 2025, to be held in Bangalore, India.



OUR JOURNEY



APL IN LUBRICANT MARKET OF INDIA

PRODUCT RANGE



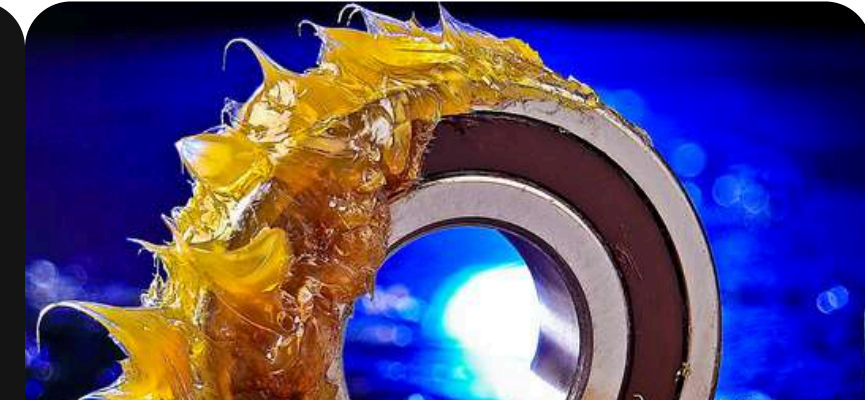
Industrial oil



Automotive oils

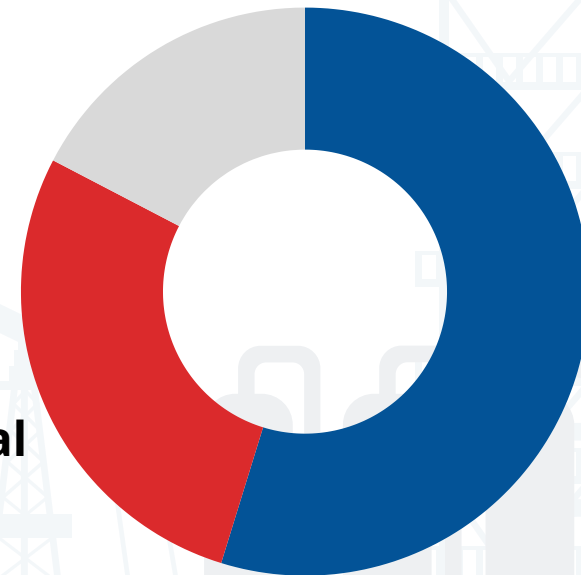


Speciality products



Greases

**Consumer
17.4%**



**commercial
27.9%**

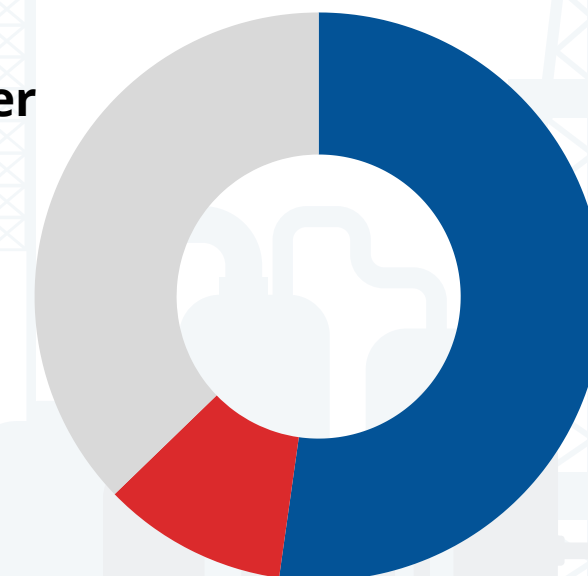
**Industrial
54.8%**

Arabian Petroleum Ltd. (APL) is among the top 20 lubricant brands in India by volume and holds the 13th position among Indian-origin, home-grown lubricant brands.

India's total lubricant market potential stands at approximately 3029 kilotonnes (KT), segmented into:

APL contributes 24.5 KT to this market, distributed as:

**Consumer
37.2%**



**Industrial
52.2%**

**commercial
10.5%**

With this contribution, APL commands around 0.8% of the total lubricant market share in India and has a significant 3.6% market share in the metalworking segment.

ACTIVE PROJECTS AND PRODUCT ENHANCEMENTS

The facility is actively involved in developing a range of innovative products to meet the needs of industrial and specialized markets.

Key developments include:



PEEL-TYPE REMOVABLE RUST PREVENTIVES

Designed for industrial applications, offering easy removal and effective rust prevention.



RUST PROTECTOR FOR SUBMERSIBLE PUMPS

Enhances pump performance and durability in challenging environments.



ESTER FOR REFRIGERATION COMPRESSOR OILS

Optimized to improve energy efficiency and operational reliability.



FATTY ACID AMIDES (EMULSIFIER RAW MATERIAL)

Developed as part of backward integration initiatives, supporting cost-efficiency and quality control.



SMO (SORBITAN MONO OLEATE)

A versatile product catering to a variety of industrial applications.



LINE ALUMINIUM WIRE DRAWING FLUID

Specially formulated to ensure superior performance in wire-drawing processes.

NEW PRODUCT DESCRIPTIONS

SYNLINK C20

Synthetic Chain Oil

High-performance synthetic oil designed for food-grade machinery and high-temperature machineries.

MAGNUS 0W-20 API SP

Synthetic Engine Oil

A fully synthetic engine oil designed for superior fuel efficiency, engine protection, and performance in modern gasoline engines.

RUST PROTEX PX-2

Anti-Corrosion Coating

A defense-grade anti-corrosion coating designed to protect metal surfaces in extreme environments.

OPERATIONAL SEGMENT



INDUSTRIAL SEGMENT - SPL

- Mineral & Synthetic Gear Oils
- Hydraulic Oils
- Synthetic & Semi Based Cutting Oils
- Vacuum Oils
- Refrigeration Oils
- Rust Preventives
- Compressor Oils
- Textile Lubricants



AUTOMOTIVE SEGMENT - ARZOL

- Motor Cycle Oil
- Passenger Car Motor Oils
- Commercial Vehicle & Mixed Fleet Engine Oils
- Transmission Oils
- Coolants, Brake Fluids & Greases
- Nanotechnology Based Products



PRIVATE LABEL

- Shell
 - Varroc
 - Endurance
 - Mahindra First Choice
 - Tillers
 - Greaves Cotton
 - Hella
 - Topland
- and many more



TENDER SALES

- Indian Navy
 - Indian Army
 - Indian Air Force
 - Indian Railway
 - ISRO
 - ONGC
 - BSF
 - HAL
 - Ordnance Factories
 - Coalfields
- and more than 200 Govt. Clients.



EXPORTS

- South Asia
- Africa
- Latin America
- Australia
- Gulf Countries

CLIENTELE



INDUSTRIES WE SERVE



LIFT/CRANE



CHEMICALS



ENGINEERING



PLASTIC



MINING



TEXTILE



PHARMA



PULP & PAPER



SUGAR



RAILWAY



AUTOMOTIVE



PACKING
MACHINERY



CEMENT



POWER
GENERATION



DAIRY FOOD
PROCESSING



AGRICULTURE

GEOGRAPHICAL FOOTPRINT

MARKETS SERVED NATIONAL



STOCK POINTS

DEPOTS IN 10 LOCATIONS &
PRESENCE IN 22 STATES.

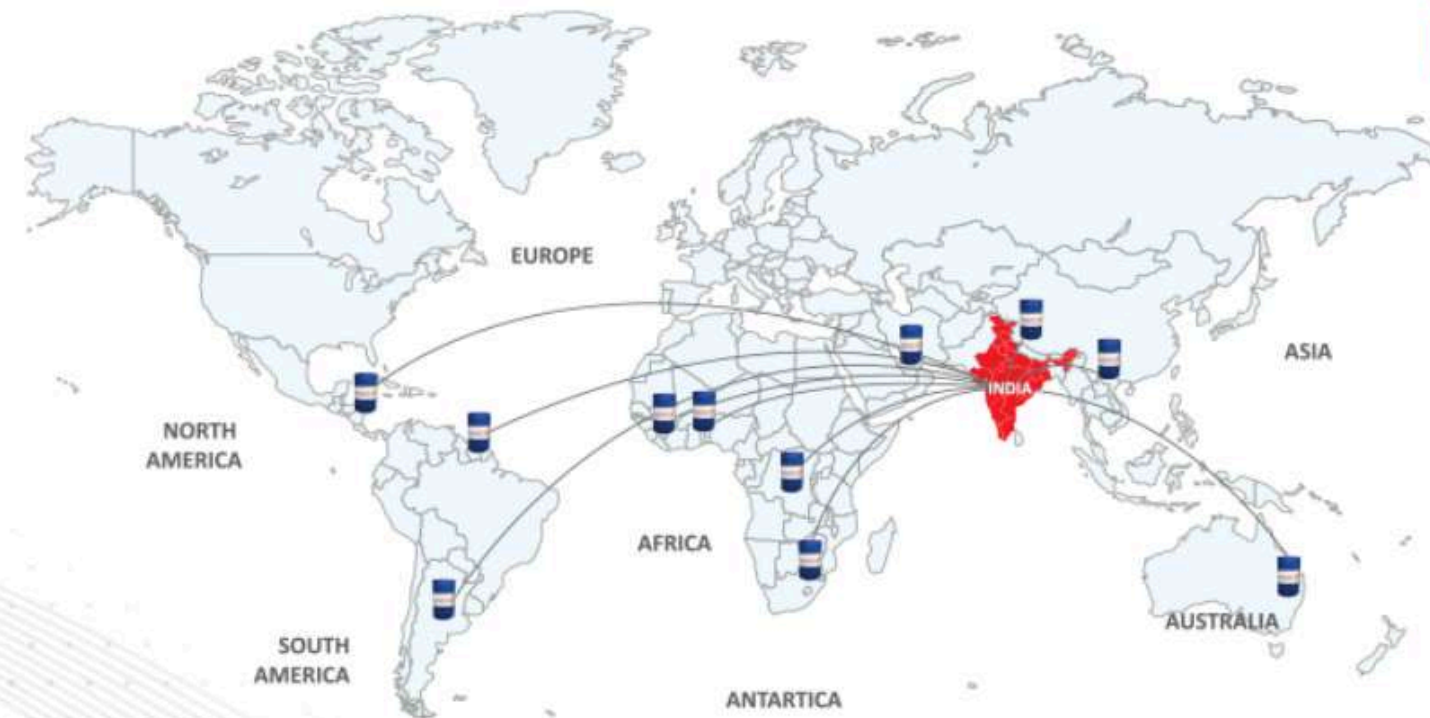
OVER 200+ DISTRIBUTORS/DEALERS
ACROSS INDIA



WAREHOUSES



MARKETS SERVED INTERNATIONAL



EXPORTS TO MORE THAN 25 COUNTRIES



INDUSTRY EXCELLENCE: ARABIAN HONORED IN 2024



IS PROUD TO PRESENT

ARABIAN PETROLEUM

AS ONE OF THE

**TOP 10
METALWORKING FLUIDS
MANUFACTURERS**

2024

*in acknowledgement of its unwavering focus and dedication
to achieve excellence in quality and delivery in this field.*

Sudhakar Singh

Sudhakar Singh
Managing Editor
Industry Outlook

Industry Outlook TOP 10 METALWORKING FLUIDS MANUFACTURERS - 2024					
COMPANY	MANAGEMENT	DESCRIPTION	COMPANY	MANAGEMENT	DESCRIPTION
Arabian Petroleum Mumbai arzol.co.in	Manan Mehta Director	Offers advanced, high-quality and tailored industrial lubricants and metalworking fluids designed to enhance machine efficiency, reduce downtime, and extend equipment lifespan across various applications.	Indian Oil Corporation Mumbai ioil.com	V Satish Kumar Chairman & Director - Marketing	Offers a comprehensive product range caters to industrial applications like gears, compressors, turbines, journal bearings, hydraulics, splines, pump oil, coolants and other products.
Bharat Petroleum Corporation Mumbai bharatpetroleum.in	G Krishnakumar Chairman & Managing Director	Specializing in lubricants and greases for both the Indian and international markets, the company provides a wide array of over 400 grades that cover multiple segments.	Micro Fluid Solutions Pune microfluidsolutions.com	Dr. Saylee Karande Managing Partner	The company is engaged in the formulation, design and manufacturing of metalworking fluids, cleaners, lubricating oils, MOL and equipment dedicated to coolant management.
Castrol India Mumbai castrol.com	Priyanka Ghosh VP - Industrial Sales	Committed to advancing mobility and enhancing industrial efficiency across various sectors, the firm's product range encompasses gear oils, hydraulic oils, metalworking fluids, cutting oils, cleaners, rust inhibitors, and deformation fluids.	Savita Oil Technologies Mumbai savita.com	Gautam N Mehra Chairman & Managing Director	The company operates a diversified portfolio of products specializing in transformer oils, white mineral oils, lubricating and automotive oils and specialty polymer products.
Fuchs Lubricants India Mumbai fuchs.com	Parag V Dongare Managing Director	Offer comprehensive lubrication solutions across several applications providing innovative products, including metalworking, corrosion preventives, greases, industrial oils, and hydraulics.	Sun Chem Delhi sunchem.in	S K Jain Director	Manufacturer, exporter, and supplier of lubricants for railways, industrial applications, metal forming, metalworking, greases, petroleum jelly, wire rope lubricants, and heavy cure.
Gandhar Oil Refinery Mumbai gandharoil.com	Ramesh R. Parekh Chairperson & Managing Director	Provides a comprehensive array of oil solution products, which encompasses industrial oils, automotive oils, mineral oils, petroleum jelly, rubber process oils, greases, waxes, specialty oils, and various other products.	Total Energies Mumbai totalenergies.in	Thibault Lesueur Chairman	The firm is engaged in the sector of liquefied petroleum gas (LPG), lubricants, vehicle maintenance solutions, chemicals, and bitumen, catering to a wide range of applications for commercial and industrial purposes.

OUR ACHEIVEMENTS

At Arabian Petroleum Ltd., our commitment to excellence is reflected in the global recognition of our products. Endorsed by leading clients and regulatory authorities, we push the boundaries of innovation and quality. Our certifications and accolades reaffirm our dedication to delivering superior lubricants while driving excellence in the industry.

VOLVO

Volvo Group Trucks Technology

STD 417-0003 approval

Company name: ARABIAN PETROLEUM LTD.
Product name: ARZOL MILEAGE SYNACTIVE PLUS 15W/40 API CK4
Oil code(s):
Viscosity grade: SAE15W40

Volvo VDS-4.5 approval	Yes
Mack EOS-4.5 approval	Yes
Renault Trucks RLD-3 approval	Yes

Approval date: January 16, 2024 Approval #: 417-0003-24-1613

Validity: Approval expires two years after the approval date.
For approval extension, a complete and updated approval form must be submitted at the expiry date ± two months.

Approval: 



Volvo Group Trucks Technology

Disclaimer: This approval is solely based on information submitted by the applicant and no further quality check is made by Volvo. Hence, Volvo takes no responsibility to ensure that the quality of this product is continuously maintained. This is the sole responsibility of the Company (see above).



National Accreditation Board for
Testing and Calibration Laboratories

CERTIFICATE OF ACCREDITATION

QUALITY CONTROL LABORATORY, ARABIAN
PETROLEUM LIMITED

has been assessed and accredited in accordance with the standard

ISO/IEC 17025:2017

"General Requirements for the Competence of Testing &
Calibration Laboratories"

for its facilities at

PLOT NO. 14/B, MORIVALI MIDC, AMBERNATH (WEST), THANE, MAHARASHTRA, INDIA

in the field of

TESTING

Certificate Number: TC-12317

Issue Date: 25/09/2023

Valid Until: 24/09/2025

This certificate remains valid for the Scope of Accreditation as specified in the annexure subject to continued satisfactory compliance to the above standard & the relevant requirements of NABL.
(To see the scope of accreditation of this laboratory, you may also visit NABL website www.nabl-india.org)

Name of Legal Entity: ARABIAN PETROLEUM LIMITED



SCHEDULE A - LICENSE AGREEMENT

The marks referred to and licensed under the Agreement between API and
ARABIAN PETROLEUM LIMITED
may be used through 31-Mar-2024 and as follows:

API SERVICE SYMBOL

Licenses is authorized to display the API Certification Mark on the following products:

DRIVE NAME	SAE VISCOSITY GRADE	API SERVICE CATEGORY	CLASSIFICATION
ARZOL MILEAGE SYNACTIVE	15W-40	CK-4	CK-4 PLUS
ARZOL SUPER DUTY	15W-40	API CK-4	CK-4 PLUS
ARZOL SYNPROB	15W-40	CK-4	CK-4 PLUS



DAIMLER TRUCK

DAIMLER TRUCK AG, PO Box 10 57 00, 70744 Leinfelden-Echterdingen, Germany



ARABIAN PETROLEUM LIMITED
PLOT NO. 14/B, MORIVALI MIDC, OPP. POSITIVE
PACKAGING, AMBERNATH (WEST)
421001 MAHARASHTRA, INDIA

Order No. 111 00 000

Customer Code

As per the license agreement, the license is valid for the period of 10 (Ten) years.

Order Service, please contact us at:

For reference: TT/REV-515567

Order No. 111 00 000

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भारत सरकार, रक्षा मंत्रालय
रक्षा अनुसंधान एवं विकास संगठन
(DRDO)
उद्योग मंत्रालय एवं प्रौद्योगिकी विभाग
प्रमाणन : २११-२२०-२०२३
कक्षा : २११-२२०९, २०२३
कक्षा नं. : २२३
डीआईटीएम डीएम
राजजी मार्ग नई दिल्ली-११० ०११



Govt of India, Ministry of Defence
Defence Research & Development Organisation
(DRDO)
Ministry of Industry Interface & Technology
Management (DIITM)
Tel: 011-2300 7443
Fax: 011-2359 3008
Room No. 443
DRDO Bhawan
Rajaji Marg New Delhi-110 011

DRDO/DIITM/ToT/DMSRDE/2025

12. Mar 2025

Arabian Petroleum Ltd.
Plot 14-B Morivali MIDC,
Opp. Positive Packaging, Ambernath (W),
Dist. Thane, Pin-421505, Maharashtra

Category 'A'

Sub: Technology Absorption (TA) Certificate

Ref: (a) LAT between DMSRDE, Kanpur and Arabian Petroleum Ltd, Thane for
ToT of DMSRDE developed "Universal Recoil Fluid (URF Plain, URF 75:25
& URF 80:20)" technology

(b) Email dated 06 Mar 2025 received from DMSRDE

- Reference above.
- ToT of "Universal Recoil Fluid (URF Plain, URF 75:25 & URF 80:20)" technology has been transferred to Arabian Petroleum Ltd, Thane vide License No. DRDO/DIITM/ToT/2024/1891 dated 07 Oct 2024 with validity of 10 (Ten) years.
- This is to certify that Arabian Petroleum Ltd, Thane has successfully absorbed the "Universal Recoil Fluid (URF Plain, URF 75:25 & URF 80:20)" technology under the supervision of DMSRDE, Kanpur. Arabian Petroleum Ltd, Thane can manufacture "Universal Recoil Fluid (URF Plain, URF 75:25 & URF 80:20)" technology as per the Technology Transfer Document (TTD) given by DMSRDE, Kanpur vide above License.
- This Certificate is issued on the recommendation of Director DMSRDE, Kanpur and has the approval of Director, DIITM and valid till expiry of Licensing Agreement for Transfer of Technology (LAToT).

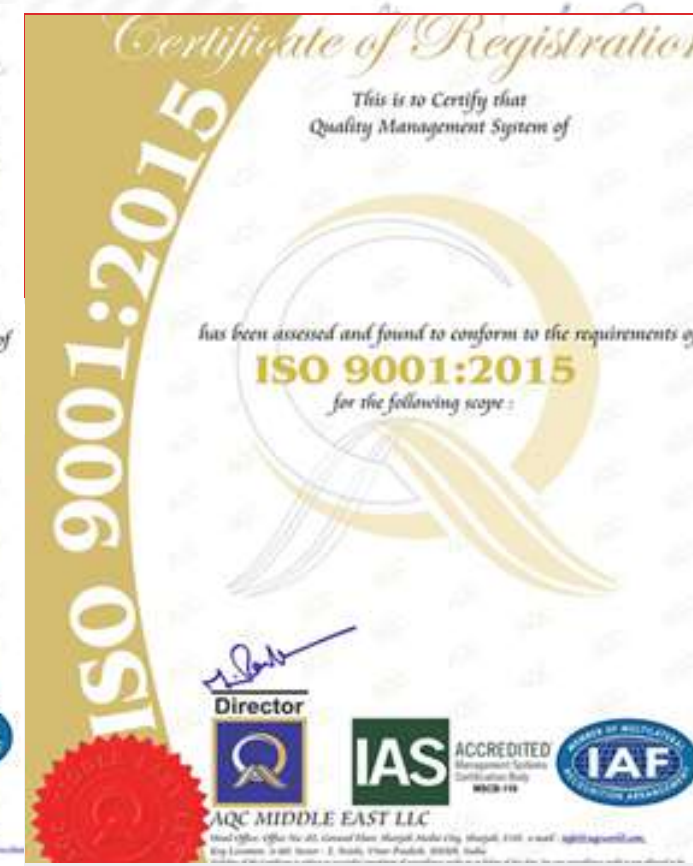


(हिमंशु दीपक / Himanshu Deepak)
वैज्ञानिक 'डी' / Sc 'D'
डीआईआईटीएम / DIITM

Copy to

Director DMSRDE, Kanpur

हिमंशु दीपक/Himanshu Deepak
वैज्ञानिक 'डी' / Sc 'D'
डीआईआईटीएम / DIITM



MANUFACTURING CAPACITIES



INSTRUMENT PORTFOLIO

The facility is well-equipped with a wide range of instruments supporting quality control and testing. Existing equipment includes Density Meters, Aniline Point Testers, Viscosity Baths (40°C and 100°C), Auto Viscometers, pH Meters, Potentiometers, Four Ball Testers, Flash Point Testers (COC, Abel, and PMCC), and advanced devices like Muffle Furnaces and Cold Cranking Instruments, among others.

As part of the expansion, the facility will integrate advanced instruments such as FTIR (Fourier-Transform Infrared Spectroscopy), ICP (Inductively Coupled Plasma), and the NAS Value Detector Instrument, further strengthening its testing and analytical capabilities.

MANAGEMENT PROFILE

Hemant Dalsukhray Mehta

Chairman and Managing Director

Hemant Dalsukhray Mehta, the Chairman and Managing Director, holds a Bachelor's degree in Commerce and brings over 41 years of extensive experience to the organization. His expertise spans manufacturing operations, planning, production, and purchase activities, making him a pivotal leader in driving operational excellence and strategic growth.

Darshana Hemant Mehta

Director

Darshana Hemant Mehta, a Director with a Master's degree in Electronics, has 7 years of experience. She leads the Tender Department, leveraging her expertise to streamline processes and ensure efficient handling of tender-related activities.

Manan Hemant Mehta

Whole Time Director

Manan Hemant Mehta, the Whole-Time Director, holds a B.Tech in Chemical Engineering and an MBA in Technology Management. With 9 years of experience, he plays a key role in driving sales and marketing initiatives while overseeing quality control and operational activities to ensure excellence and customer satisfaction.

Dharman Manoj Mehta

Whole-Time Director & CFO

Dharman Manoj Mehta, the Whole-Time Director and Chief Financial Officer, is a Chartered Accountant with 7 years of experience. He leads the export sales and marketing efforts while managing finance operations, contributing to the organization's global outreach and financial stability.

Vandan Manoj Mehta

Director

Vandan Manoj Mehta, a Director with a B.Tech in Chemical Engineering and an MBA in Technology Management, has 5 years of experience. He oversees domestic sales operations, additive procurement, and new product development, driving innovation and operational efficiency within the organization.

Kishan Sata

Vice president- Operations

Kishan Sata, Vice President-Operations of Arabian Petroleum, brings over 24 years of experience in building inclusive, transparent cultures and driving business innovation. With expertise in Sales, Retail Operations, and team management, he excels in providing people-focused solutions. Formerly Director of HR at Flipkart Grocery and Wholesale, he led key HR strategies, driving organizational growth. His leadership will enhance employee engagement and support Arabian Petroleum's strategic expansion, aligned with the company's core values of ethics and execution excellence.

PROFIT AND LOSS

(₹ in Lakhs)

Particulars	H2FY25 (Audited)	H1FY25 (Reviewed)	HoH%	H2FY24 (Audited)	YoY%	FY25 (Audited)	FY24 (Audited)	YOY%
REVENUE FROM OPERATIONS	14,619.31	13,905.35	5.13%	14,373.94	1.71%	28,524.66	26,185.44	8.93%
OTHER INCOME	44.66	58.28	(23.37%)	64.75	(31.03%)	102.94	90.48	13.77%
TOTAL INCOME	14,663.97	13,963.63	5.02%	14,438.69	1.56%	28,627.60	26,275.92	8.95%
TOTAL EXPENDITURE	13,789.51	13,099.34	5.27%	13,667.74	0.89%	26,888.84	24,786.17	8.48%
EBITDA	874.46	864.29	1.18%	770.95	13.43%	1,738.76	1,489.75	16.71%
DEPRECIATION	71.33	78.53	(9.17%)	83.54	(14.62%)	149.86	158.27	(5.31%)
INTEREST	138.05	160.29	(13.87%)	138.63	(0.42%)	298.35	318.01	(6.18%)
PROFIT BEFORE TAX AND EXCEPTIONAL ITEMS	665.08	625.47	6.33%	548.78	21.19%	1,290.55	1,013.47	27.34%
EXCEPTIONAL ITEMS	74.39	0	0	97.62	(23.80%)	74.39	97.62	(23.80%)
TAX	145.77	161.96	(10.00%)	117.75	23.80%	307.73	235.36	30.75%
PAT	444.92	463.51	(4.01%)	333.41	33.45%	908.43	680.49	33.50%
EBITDA MARGIN	5.98%	6.22%	(3.76%)	5.36%	11.52%	6.10%	5.69%	7.14%
PAT MARGIN	3.04%	3.33%	(8.70%)	2.32%	31.21%	3.18%	2.60%	22.55%
EPS	4.77	4.26	11.97%	4.57	4.38%	9.02	8.24	9.47%

BALANCE SHEET

(₹ in Lakhs)

Particulars	FY 24-25	FY 23-24
EQUITY CAPITAL	1089.20	1089.20
RESERVES	4726.93	3818.50
NON CURRENT LIABILITIES	168.46	205.29
OTHER CURRENT LIABIITIES	4670.32	4793.28
TOTAL LIABILITIES	10654.91	9906.27
FIXED ASSETS	1186.37	1253.31
OTHER NON CURRENT ASSETS	166.89	210.47
OTHER CURRENT ASSETS	9301.65	8442.49
TOTAL ASSETS	10654.91	9906.27



THANK YOU

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