

7/Govt/SE-15
8th February, 2023

The Department of Corporate Services
BSE Limited
Department of Corporate Service
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai - 400 001

Scrip Code: 516030
Trading Symbol: YASHPPR

Sub: Investor Presentation under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

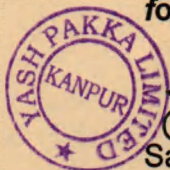
Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and in continuation of our letter dated 30th January, 2023 regarding schedule of Investors Meet on Wednesday, 8th February, 2023 at 09:00 am (IST), we are enclosing herewith presentation that is made in the Investor call for the financial performance of the Company during 3rd quarter ended 31st December, 2022.

We request you to take the same on record.

Thanking you,

Yours faithfully,
for Yash Pakka Limited



Sachin Kumar Srivastava
Company Secretary & Legal Head

Encl: As Above



PAKKA

Packaging with a Soul

INVESTOR PRESENTATION

Q3 FY 2022-23
FEBRUARY 2023

Provide
**REGENERATIVE
PACKAGING**
at scale



Building the most significant global enterprise for
providing food packaging, carry and service.

AGENDA

1. Team Introduction
2. What we do
3. Performance
4. Key Financials
5. Project Jagriti
6. Compostables update
7. Innovations update
8. Question & Answer

PAKKA PRODUCTS

Sharp and singular focus on food market through utilizing strength in sugarcane pulping and utilization of innovations to build superior quality offerings enabling a shift towards sustainability at scale.



FOOD PACKAGING

Compostable paper based flexible materials



FOOD CARRY

Compostable Mineral based film pellets



FOOD SERVICES

Compostable moulded pulp based materials

Key Updates

Project Jagriti
finalisation for Ayodhya
expansion

Global site finalisation,
raw material tie-ups and
funding raise movement

Flexi pack and mineral
pellet patent finalisation

Co-production for moulded
fibre finalised for 2 sites

Business Performance

Highest Quarterly
Revenue 116.75 Cr

Highest Quarterly Profit
23.18 Cr

UPNEDA award for
Energy Conservation

Great Place to Work
Top 50 manufacturing India

CII National Award for water management

Key Ratios

EBIDTA

24.74% Q3FY23

22.79% Q2FY23

PBT

19.82% Q3FY23

17.16% Q2FY23

PAT

13.74% Q3FY23

12.31% Q2FY23

Project Jagriti Highlights

PM #3 Upgrade
70TPD → 80 TPD
Food Wraps and
Bag Paper

New PM #4 100 TPD
Grease Proof paper

Specialised Coating
for Flexible
Packaging Base

Pulp Mill
135 TPD → 170 TPD
120 TPD ECF Bleached

Chemical Recovery Retrofit
140 – 200 TDS

Power Plant
10 MW

ETP/RO & Water System
Upgrade
F/water <30 m3
COD <150

Infrastructure Upgrade

Compostables Update

Revenue growth

- ✓ On track for 2X the revenue of last fiscal
- ✓ Operational breakeven in sight
- ✓ High one time costs due to delivery containers start up

Delivery containers

- ✓ Luke warm response to start with
- ✓ Sales picking up due to sustained sales efforts
- ✓ Initial on-field failures; quality improving consistently

Outsourcing

- ✓ Bangalore site for delivery containers stable and output increasing
- ✓ New site in Kolkata under trials: Slated to produce Chuk products in March
- ✓ Overseas manufacturing partners - 3 sites with varying available capacity under negotiations

Innovations Update

FlexiPack

- ✓ Certified as Compostable – CIPET
- ✓ Food Packing Stability Studies – Q2 FY 24
- ✓ Business Case Evaluation – Ready Q3 FY 24

Mineral Pellets

- ✓ Food Migration Studies Compliance – TUV
- ✓ Commercial Viability – Ready Q1 FY24

Moulded Fibre

- ✓ Superior Oil and Moisture resistant Prototype - Q1 FY24

Financial tie-up,
team building and
order commencement
for Ayodhya project

Outsourcing system
establishment and
expansion of CHUK
as sustainable
partner in select
industries

Quarter 4 2022-23 Targets

Lab and team
establishment and
structure finalisation
for flexi pack and
mineral carry product

Finalisation of
international
manufacturing site
and funding
mechanism



The brick walls are there for a reason. The brick walls are not there to keep us out. The brick walls are there to give us a chance to show how badly we want something. Because the brick walls are there to stop the people who don't want it badly enough. They're there to stop the other people.

RANDY PAUSCH, THE
LAST LECTURE



THANK you

PACKAGING WITH A SOUL

means we celebrate our oneness